



Prudent lending policy Stavební spoření not affected by the present crisis

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THE WORLD FINANCIAL SYSTEM at a turning point



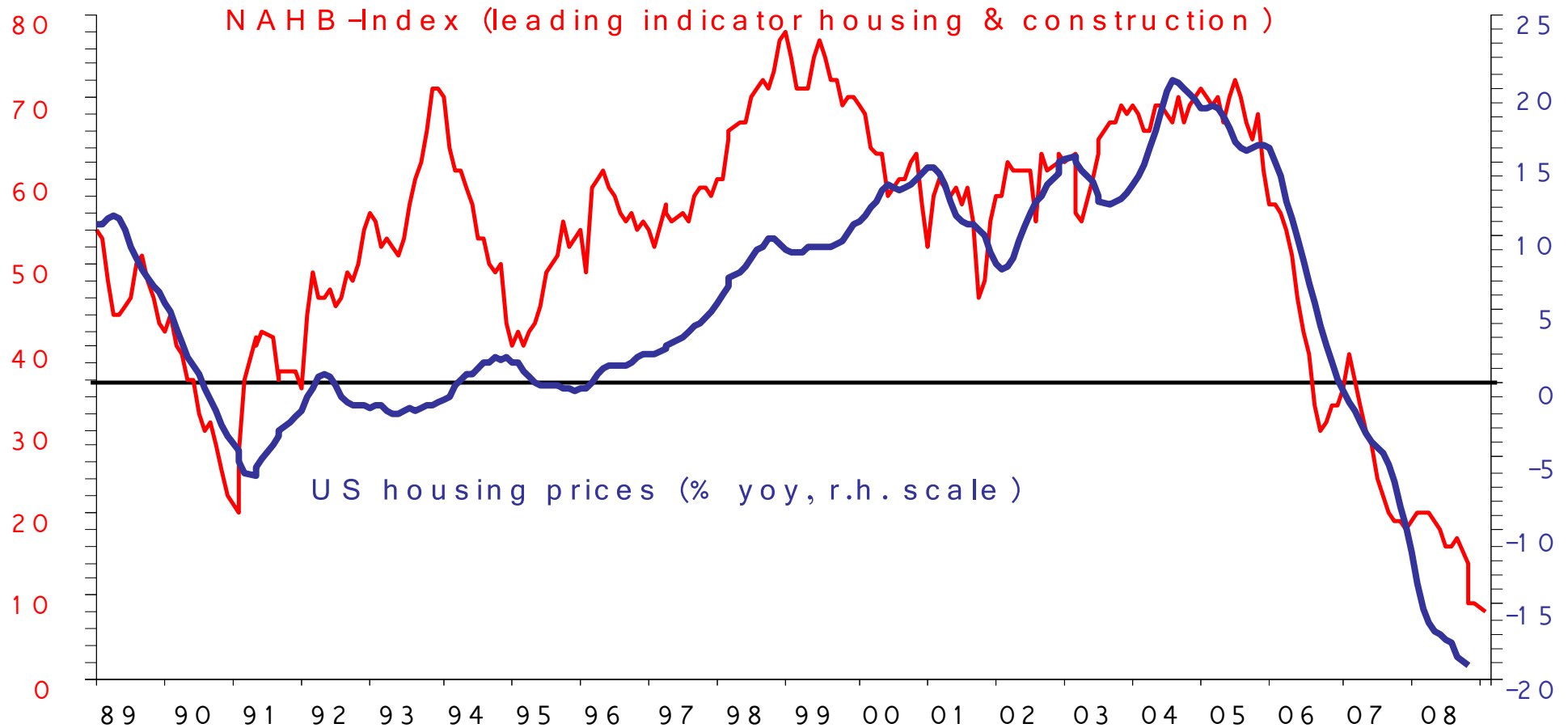
Point of origin for the financial crisis



- Political claim : „To every American their own home“
- Easy lending policy by US-banks in a booming housing market
- Savings ratio of US households at NIL or negative for many years

US HOUSING CRASH

Activity and prices fall sharply

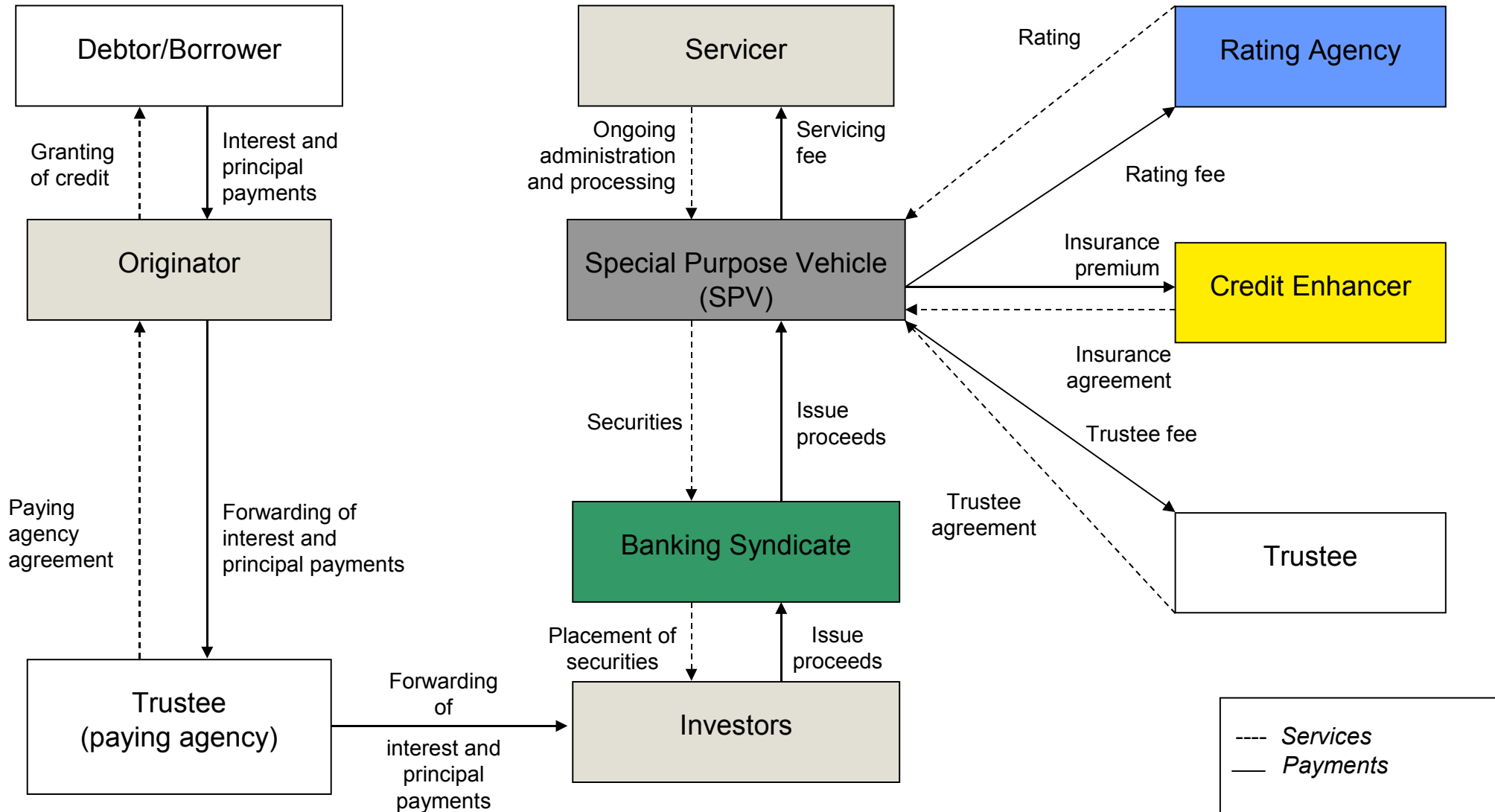


Source: Thomson Financial Datastream

Basic Structure of a securitization Transaction



Flows of payments and Services

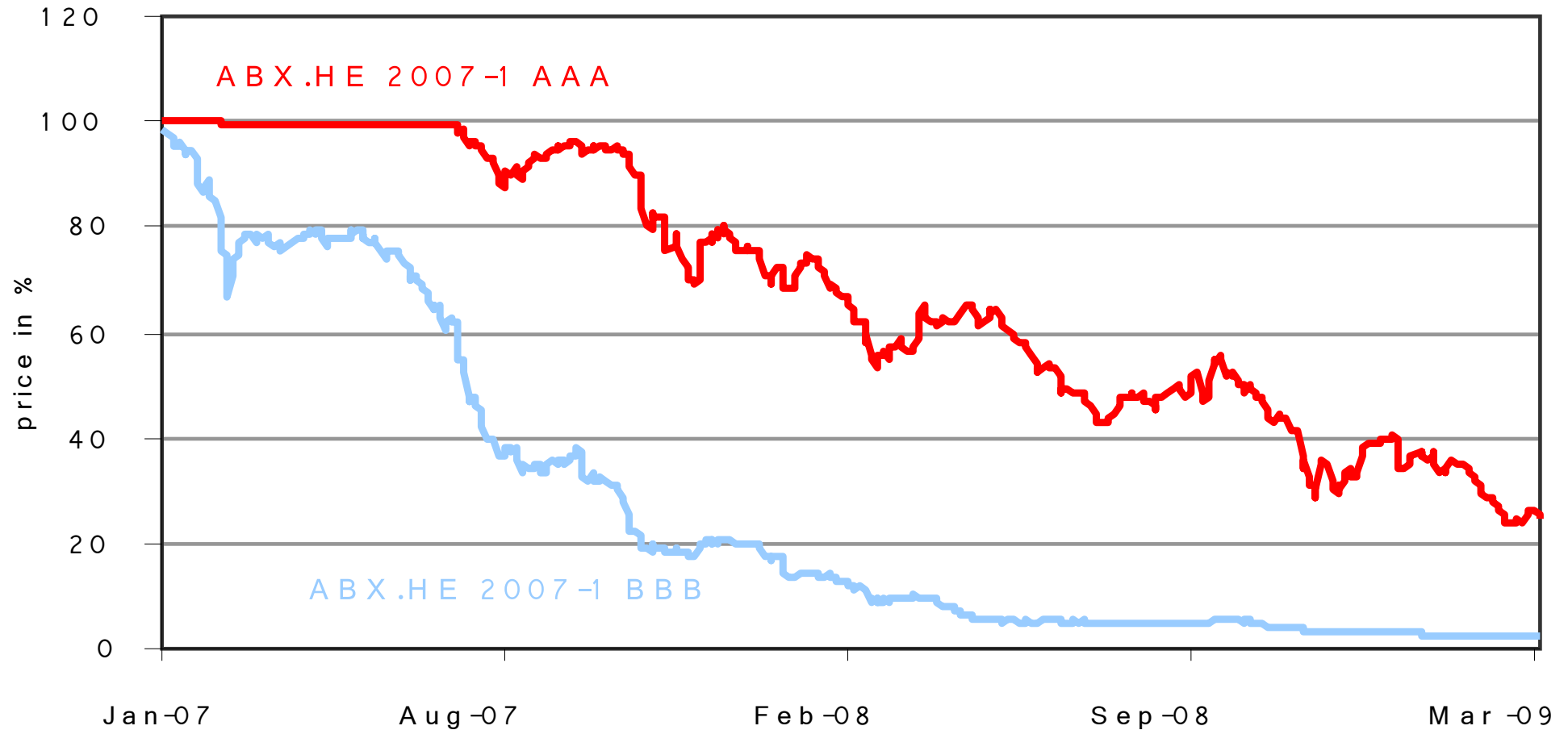




MORTGAGE BACKED SECURITIES



Massive price decline

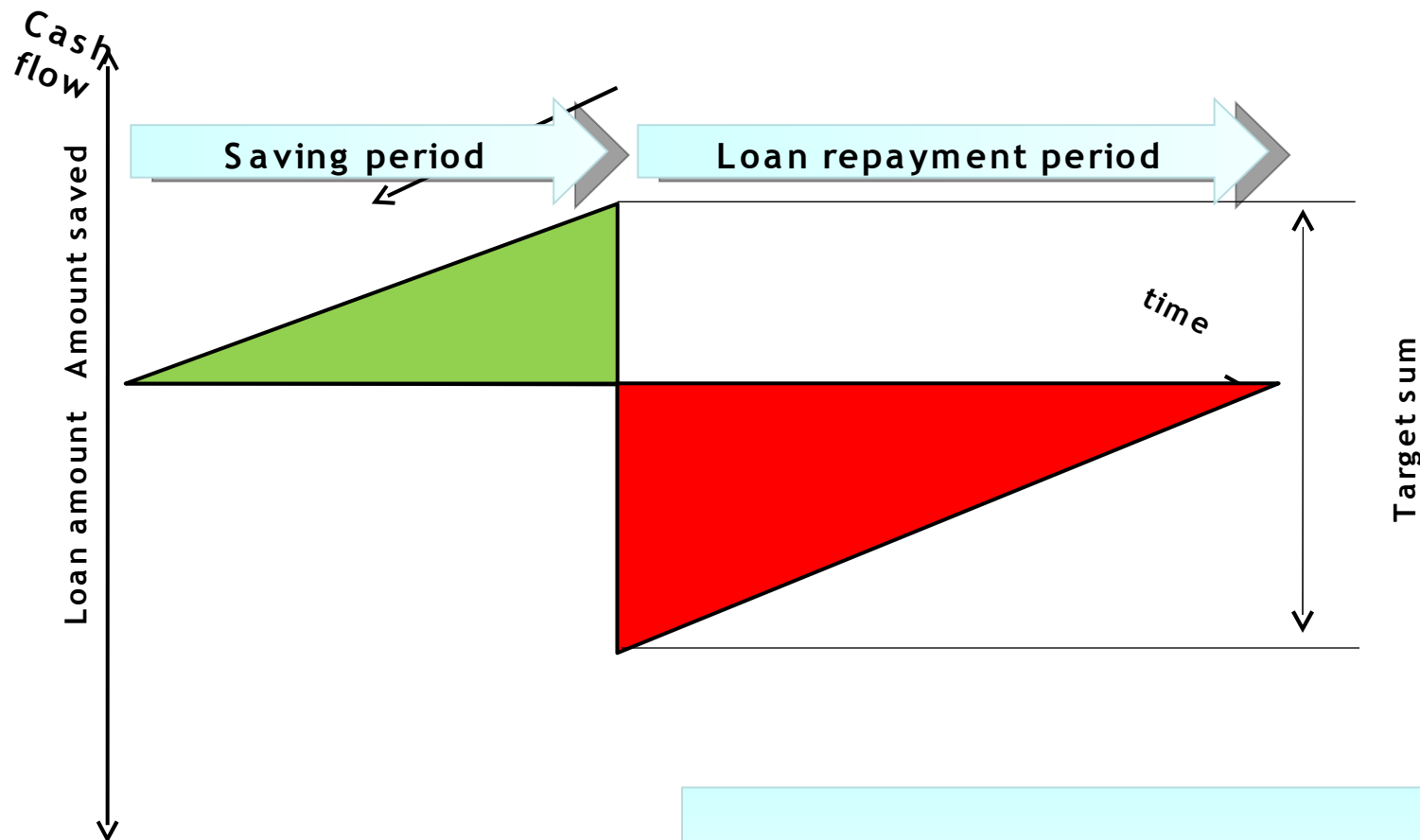


**What
makes
stavební spoření
different
to secondary mortgage
systems**

How the stavební spoření system works?



Raiffeisen
Wohn
Bausparen



So called "Friendly client" allows

o provide Bridge loans

What is stavební spoření?



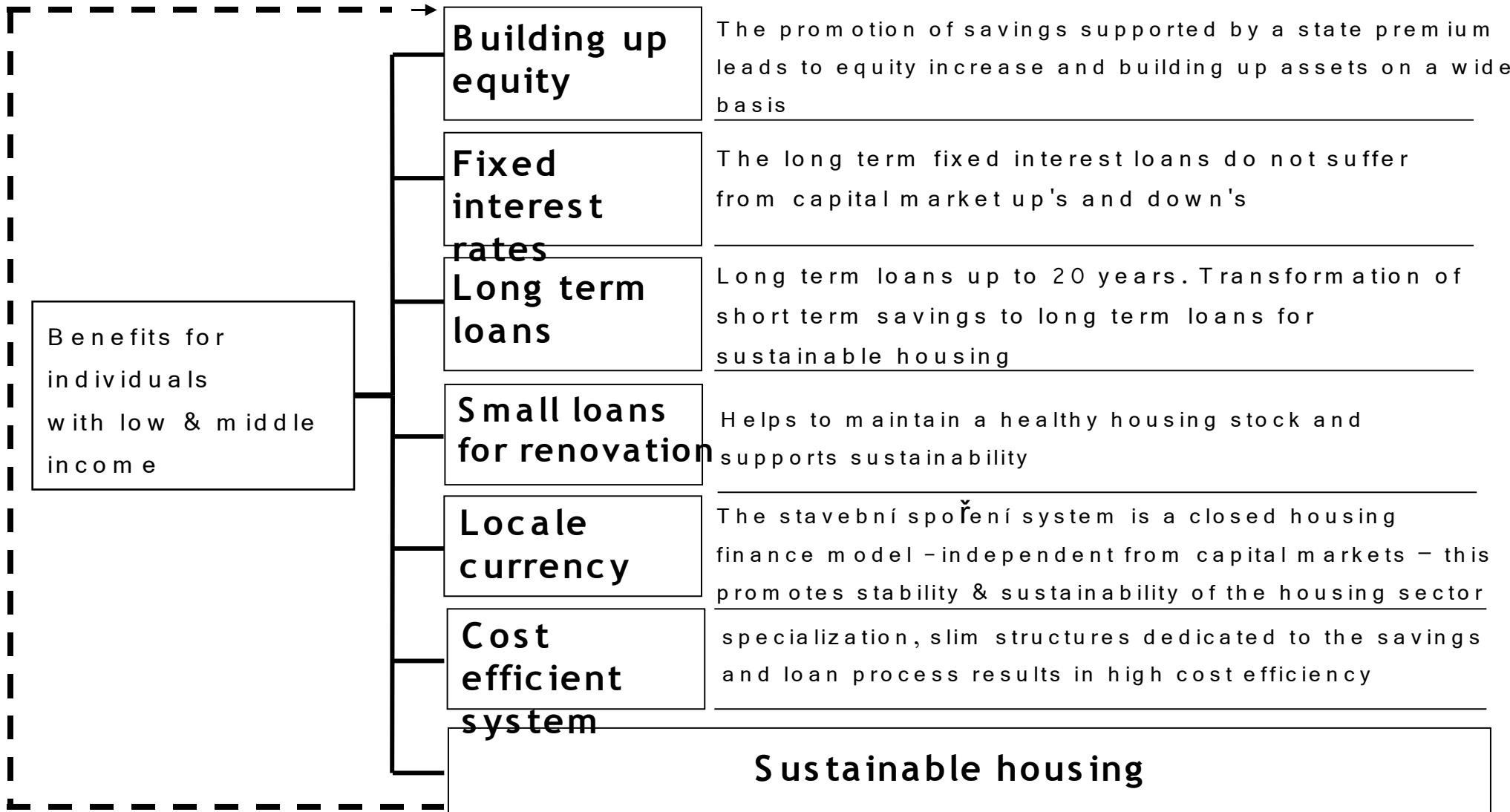
- Saving period before you can take down a loan
- The existence of state premium to promote these savings
- A binding medium term tenor of saving period to receive their state premium
- The fixing of the future product term of the loan
- The purpose of the loan is limited to housing purposes
- Investment opportunities for disposable resources are limited to low-risk financial instruments

Stavební spoření - a central European housing finance system



year 2007	habitants (in m)	portfolio in pieces (in m)	market penetration (in %)
Germany	82.4	31.1	38
Austria	8.3	5.5	66
Slovak Republic (since 1992)	5.4	1.1	20
Czech Republic (since 1993)	10.3	5.7	55
Hungary (since 1997)	10.1	1.0	10
Croatia (since 1999)	4.4	0.8	18

The stavební spoření system for a better and long lasting solution to the needs of lower and middle income families:



Rules need to be improved



The world
financial
system
is not allowed
to fail a second
time